

HOSPITEQ

Hospital Equipment Services & Trading Company

Studies, Sales and After-Sales Service of Medical Equipment, Medical Analysis
Laboratory Equipment / Scientific Laboratory - Reagents and Consumables



*The price is only an indication,
The service and quality
will make a difference*

**PRESS
BOOK 2023**

BUREAUX, ATELIER & SHOW ROOM : IVN 65 Bis Ankadifotsy - BP 923 - ANTANANARIVO 101 - MADAGASCAR



00 261 34 22 024 68



Hospiteq sarl



hospiteq@hospiteq.com



www.hospiteq.com

Limited Liability Company with a capital of 5 000 000 MGA

▶ **Main Activities**

Sales of reagents and consumables Concentrators and Oxygen Generators, type PSA

▶ **Area of competence**

Material and equipment in the areas listed below.

Medicine - Surgery - dentistry - ORL/O - laboratory - maternity - imaging - medical fluids - occupational medicine - sterilization - hospitalization - morgue - scientific, pharmaceutical, geriatric and any other field that may be associated with the aforementioned fields.

▶ **Address**

BP 923 - lot IVN 65 Bis, rue Rakoto de Monplaisir - Ankadifotsy Antananarivo 101 - Madagascar

▶ **Phone - E-mail - Facebook - website**

Téléphone : 00 261 34 22 024 68 - 00 261 34 20 024 74

E-mail : hospiteq@hospiteq.com

Facebook : Hospiteq sarl

Web Site : www.hospiteq.com

▶ **NIF - STAT - RC**

NIF : 2000327229

STAT : 46496.11.2011.0.010350

RC : RCS 2011B00346

▶ **INDICATION/GUIDE TO VISITING OUR OFFICE**

We are in Ankadifotsy , rue Rakoto de Monplaisir, lot IVN 65 Bis

→ On foot, you take the road in front of the CNTMAD / INSCAM direction FJKM College Rainandriamampandry

→ HOSPITEQ is in the middle of this road, left in this direction

→ By car, you take the opposite direction because this road is one-way.

We have parking spaces reserved for our guests.



Quality and professionalism are the keywords that will enable us to offer you good quality equipment and equipment at the best price. You are free to make the competition play, but we draw your attention that « price is only an indication, service and quality will make the difference! »

Material and equipment for operating unit, for laboratory, for dentistry, for maternity and pediatrics, etc.



Cardiological diagnostics: Small diagnostic equipment: tensiometer, stethoscope.



Medical cold: cold chain for preserving vaccines and pharmaceuticals, blood bank, heaters



Electric Bistures



Small diagnostic equipment

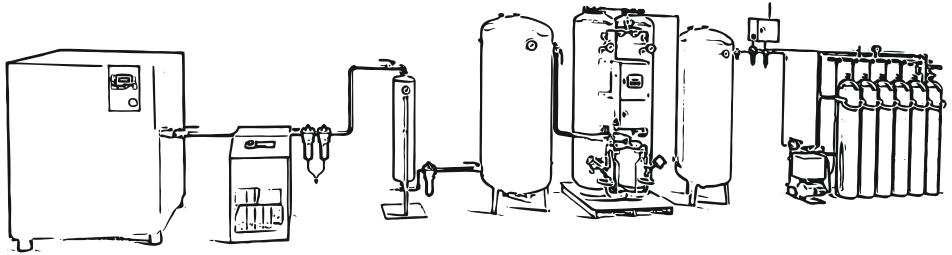


Strings of sutures



Safely produce oxygen on site

Oxygen is essential in the hospital environment. The current technological advances....



Medical Fluids



digital ultrasounds, electrocardiograms and endoscope



Material and equipment for ophthalmology



Automatic and semi-automatic machines for medical and veterinary analysis laboratory



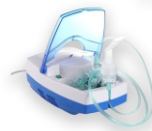
The needs and demands of doctors vary from region to region depending on the economic realities in the field and the environment in which they find themselves.

We are able to meet all the needs and accompany the growing needs of our customers by offering basic equipment such as high-tech equipment while providing the related after-sales service



Before any proposal, let us wish to know

- 1- The environment in which the equipment will be installed: room temperature, humidity rate, dusty environment, sun exposure,
- 2- The technical constraints: accessibility of the premises, electricity supply including grounding,
- 3- Requirements for the user,
- 4- Possible operating constraints: supply of reactive and/or consumables, etc...
- 5- A first grinding is subsequently presented but the final and final version will be fixed only after maintenance and discussion with the various responsible concerned taking into account the different costs for profitability and thus guaranteeing wisdom.



*Accompanying the client as part of his project is part of our service
Our collaboration begins at the pre-project stage.
Our relationship is consolidated during realization and operation.
And the success of your project will be our pride!*

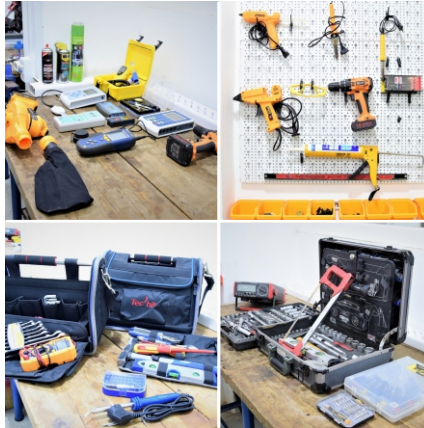


And for better coordination

- 1- Our technicians send you technical data such as fixation, power of the power supply, water pressure, etc... to take into account well before the arrival of the equipment
- 2- We undertake to keep you informed of the status of the project and your order,
- 3- Our technicians provide installation on and deployment and training of user staff on the handling of equipment

Our After-Sale Service provides technical follow-up

- ◆ the study of the technical constraints to be taken into account during the design of the project'
- ◆ Pre-installation before arrival of the good
- ◆ installation and training of user staff during delivery
- ◆ and the proper operation of the equipment during the operating phase
- ☞ The guarantee offered is that of the manufacturer!
- ☞ A warranty contract is systematically signed on the large equipment after launch.
The latter specifies the commitments of both parties during the warranty!



**The guarantee is 12 months.
It can be extended by mutual agreement with the customer.**

Furthermore, we are committed to

- ① To provide you with any spare parts if needed,
- ② To supply technical consumables
- ③ To keep in stock according to a pre-established program based on consumption, reagents and accessories of the equipment sold!



QUALITY IS THE CULTURE THAT ALL HEALTH ACTOR MUST ADHERE

In an area as sensitive as health, the first word must be quality!

«Health has no price,» they say, but in the area of equipment, we would say that « quality does not depend on price »!

- ① Quality is a culture that every health actor should adopt
- ② Quality is not limited to the product either
- ③ Quality is the whole of the service offered to the previously set objectives respect des such as compliance with agreed conditions, good functioning in time, etc...
- ④ The quality of a distributor could be measured by its professional approach, réactivité face à responsiveness to a problem and competitiveness
- ⑤ And also by its ability to refuse « non-quality »



Products for the general public :

While some manufacturers highlight the gadget aspect of the device to sell their products, we advocate for quality and professionalism in this sector. This is how we offer devices :

- ① EASY to use
- ② EASY portable
- ③ while remaining technically PROFESSIONAL
- ④ and give RELIABLE results





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