# HOSPITE

Hospital Equipment Services & Trading Company



## AGENCY - WORKROOM - SHOW ROOM

Imerimanjaka, lot H 46 Bis M - BP 923 - Antananarivo 102 - MADAGASCAR
E-mail : hospiteq@hospiteq.com - Facebook : Hospiteq sarl
Tél. 00 261 34 22 024 68 - www.hospiteq.com

## Administrative information

#### Hospiteq is a Limited Liability Company with a capital of MGA 5 000 000

#### Primary activities

Reseller of medical and laboratories equipment Sale of reagents and consumables

### Area of expertise

Material and equipment in the areas listed below.

Medicine - Surgery - Dentistry - ENT / O - Laboratory - Maternity - Imaging - Medical Fluids - Occupational Medicine - Sterilization - Hospitalization - Morgue - Scientific, pharmaceutical, geriatric and any other field that may be associated with the aforementioned areas.

#### Address

BP 923 - Lot H46 Bis M - Imerimanjaka - Antananarivo 102 - Madagascar

#### Phone - E-mail - Facebook - Website

Phone: 00 261 34 22 024 68 - 00 261 34 20 024 74

E-mail: hospiteq@hospiteq.com Facebook: Hospiteq sarl Website: www.hospiteq.com

### NIF - STAT - RC

NIF: 2000327229

STAT: 46496.11.2011.0.010350

RC: RCS 2011B00346

## ► INDICATION / GUIDE TO COME TO OUR OFFICES

To come visit us, take the road "by pass" direction lavoloha

- → By pass direction lavoloha
- → You pass a railroad barrier
- → Take the fork to Ambohijanaka
- → HOSPITEQ

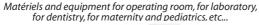




## Quality at best price!

Quality and professionalism are the key words that will allow us to offer you materials and equipment of good quality at the best price. You are free to be as competitive as you could but remember that « the price is only an indication, service and quality makes the difference!»















 ${\it Cardiological diagnosis: Small diagnostic equipment: sphygmoman ometer, stethoscope.}$ 







## Haier.

Medical refrigeration: cold chain for vaccine storage and pharmaceuticals, blood bank, hoods











Electric bistouries







## Quality at best price!



The current technological advance will enable you to produce your own oxygen needs on site and medical air.

- Blocerator & Intensive Sensor Unit: Oxygen Generator PSA having a capacity of 10 to 20liter per minute with a stainless steel tank ranging from 200 to 500 liters, with a pressure range of 1.4 to 4 bars.
- Emergencies, hospital ward & delivery room: oxygen generator designed to feed the patient ventilation network, generator and network provided
- Rescue & Emergencies: Bottle Dispensers with Oxygen Concentrator PSA
- ► Consult us for more of information



## **SonoScape**

digital ultrasound, electrocardiogram and endoscope





Materials and equipment for ophthalmology







Automata and semi-automata for laboratory of medical and veterinary analyzes













## **Hospiteq** follows you, and ensure the success of your project

«Tao-trano tsy efan'ny irery » said the Malagasy forefathers to express the difficulties we meet in front of a project. So, we do our best to plan the different steps, respect the conditions agreed, and identify the problems concerning the project in order to follow your idea in accordance with standard. The identification of materials which respect your requirements, considering all of the operating strains and also your budget will be done.

We put at your disposal our experience and our ability to provide you equipment that meets your needs.



Before any offer, we want to know

- 1- The environment in which the equipment will be installed: room temperature, rate humidity, dusty environment or not, sun exposure or not,
- 2- The technical constraints: accessibility of the premises, electricity supply including the grounding,
- 3- The requirements of the user staff,
- 4- Any operating constraints: supply of reagents and / or consumables, etc...

A first draft is presented later but the final and definitive version will be fixed only after interview and discussion with the various officials concerned taking into account the different costs to give profitability and to guaranty its durability.











Supporting our customers for his project is part of our service
Our collaboration begins at the pre-project stage.
Our relationship is consolidated during the realization
and the exploitation.
And the success of your project will be our pride!













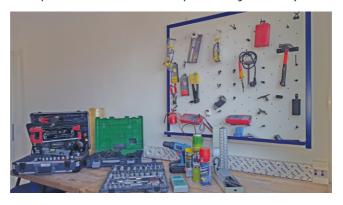
#### And for better coordination

- 1- Our technicians will send you technical data such as fixing, power supply electric, water pressure, etc ... to consider BEFORE the arrival of equipment
- $\textbf{2-} \quad \text{We pledge ourselves to keep you informed about the progress of the project and your order from our side,} \\$
- **3-** Our technicians ensure the installation, the start-up and training of the user staff on the equipment handling.

## Hospiteq ensures the sustainability of your project

Our After Sales Service provides technical follow-up:

- the study of the technical constraints to take into account during the assembly of the project
- the pre-installation before the arrival of the goods
- ◆ The installation and training of user personnel during delivery
- And the proper functioning of the equipment during the operation phase
- The guarantee we offer is the manufacturer's one!
- A guarantee contract is systematically signed on major equipment after implementation road. The latter specifies the commitments of both parties during the warranty!



The warranty offered is 12 months.

It may be extended based on a mutual agreement with the client.

### Moreover, we commit ourselves

- To provide you with any spare parts if needed,
- To supply technical consumables,
- To keep in stock according to a pre-established program according to consumption, reagents and equipment accessories sold!



## **Quality** is a culture that any actor in the field of health must adhere

In an area as sensitive as health, the key word should be quality!

«Health is priceless,» it is said otherwise, but in the field of equipment we would say that « the quality is not just about the price!»!

- Quality is a culture that every character in the health field should embrace
- **Q** Quality is not just about the product either.
- Quality is the overview of the service offered to achieve the previously set objectives such as respect for agreed conditions, smooth operation over time, etc...
- The quality of a reseller could be assessed by his professional approach, his responsiveness to a problem and its competitiveness,
- and also by its ability to refuse « bad and off quality »



## Products for the general public:

If some manufacturers highlight the  $\alpha$  gadget  $\alpha$  aspect of the device to sell their products, we advocate for quality and professionalism in this sector. This is why we offer devices:

- SIMPLES of use,
- EASILY transportable,
- while remaining PROFESSIONNAL at the technical level
- and give RELIABLE results!











